

Dube Air

Taking Paper out of the Cockpit

By Crystal Wright

Dube Air was born when Arthur Dube decided that he wanted to convert his Fortune 500 flight operation to paperless by using Electronic Flight Bags (EFBs). He visited with Jeff Geraci from Advanced Data Research (ADR) and says, "I asked if he had anyone selling them on the east coast and he said no. I told him I was interested in it and that was how we got started. We have subsequently expanded to become ADR's largest EFB dealer and now sell their products around the globe."

For Dube and many other pilots, the EFB is a big convenience because it gives them all types of current information available in the cockpit. "I have the Jeppesen world charts on one of my ADR EFBs, which includes the entire approved terminal charts and enroute charts worldwide and they're always current. I also have all of my Gulfstream (G4 and G5) technical manuals, plus with UVTripPlanner™ (now included with every new EFB we sell), I've got a directory of all the FBOs in the world... The EFB is an absolutely essential tool." But beyond the convenience factor with EFBs is the added safety factor.

According to Dube, "With GPS or FMS position input displayed on an EFB you can see a moving map of your aircraft on runways and taxiways. Recent runway incursion incidents and accidents have sadly brought home the importance of having this information available in the cockpit. Another new safety enhancement to EFBs is the ability to display weather information (including NEXRAD radar) overlaid on both enroute and terminal charts."

Two other products that Dube whole-heartedly endorses, and is a dealer for, are the EVAS™ smoke protection unit and Max-Viz enhanced vision system (EVS). The EVAS™ unit enables the pilot to see and land the aircraft safely on the ground during the event of serious smoke in the cockpit. "I recall being with the director of aviation for a Fortune 500 Company at a safety seminar when we came upon the EVAS™ unit. He said to me 'Can you imagine telling your boss you want to outfit your plane with these units?' And I said to him, 'Can you imagine telling him after a smoke accident that for \$25,000 you could have gotten the plane safely on the ground?'" Dube says. He goes on to explain that "Max-Viz EVS also allows pilots to see and land safely when they are dealing with a problem outside the aircraft, namely clouds and rain at night."

Dube is very proud of the people he has working with him, all of whom are pilots with a combined total of 130+ years in aviation and 50,000+ hours of flight experience. He says, "George DeClue, our Director of Sales is a highly respected aviation man known to most Northeast business aircraft



operators. Joe Ortyl, Sales Manager for the Mid Atlantic is our retired Hershey pilot with a wealth of aviation experience. Scott Patton, our Southeast Sales Manager, and a Citation pilot, continues to serve customers he has called upon for the past 15 years, assisting them in safer flying. Dan McCarthy, our Sales Manager for the West Coast has years of corporate aviation flight experience behind him and is now a captain with a major U.S. air carrier." All of these aviators have a love of aviation and an ardent interest in promoting aviation safety.

Taking paper out of the cockpit, Dube and his team at Dube Air are working hard to bring improved safety through new technology products to their customers. Their ardent support of Advanced Data Research's EFB, EVAS™ and Max-Viz EVS systems helps their customers to experience greatly improved safety and effectiveness in the cockpit.

For more information, visit www.dubeair.com.